"REGULATORY ISSUES IN THE VAST MAZE DEALERS MUST NAVIGATE"

Dealerships have an ever changing and vast list of state, local and federal laws and regulations that need to constantly be conformed to. Although the following list seems daunting it is not even a full nor all-inclusive list that is ever changing. Dealers need legal counsel to aid them in designing advance programs to make sure they comply and evolve with the continually changing regulatory climate. Dealers should consider the following non-exhaustive list of regulations (specifically nothing that there are no state laws or regulations listed):

- AFFORDABLE CARE ACT
- AGE DISCRIMINATION IN EMPLOYMENT ACT
- AMERICANS WITH DISABILITIES ACT (ADA)
- COBRA: THE CONSOLIDATED OMNIBUS BUDGET RECONCILIATION ACT
- ELECTRONIC DEPOSIT OF TAXES
- ELECTRONIC RECORDS RETENTION
- EMERGENCY-RESPONSE PLANNING
- EMPLOYEE DRUG TESTING
- EMPLOYEE POLYGRAPH PROTECTION ACT
- EMPLOYEE RETIREMENT INCOME SECURITY ACT (ERISA)
- EMPLOYMENT VERIFICATION RULES
- EQUAL PAY ACT
- ESTATE TAX
- FAMILY AND MEDICAL LEAVE ACT
- FEDERAL CHILD-SUPPORT ENFORCEMENT REGULATIONS
- FEDERAL CIVIL RIGHTS ACT
- FTC REPOSSESSION RULE
- FEDERAL WAGE HOUR AND CHILD LABOR LAWS
- GENETIC INFORMATION NONDISCRIMINATION ACT
- HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT

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- INTERNAL REVENUE SERVICE (IRS)/DEPARTMENT OF LABOR (DOL) WORKER CLASSIFICATION
- IRS TREATMENT OF DEMONSTRATOR (DEMO) VEHICLES
- IRS TREATMENT OF TOOL PLANS
- MANDATORY WORKPLACE POSTERS
- MENTAL HEALTH PARITY ACT
- MISCELLANEOUS RECORD-KEEPING REQUIRMENTS
- NEWBORNS' AND MOTHERS' HEALTH PROTECTION ACT
- UNITED STATES OF AMERICA PATRIOT ACT
- TELEPHONE CONSUMER PROTECTION ACT (TCPA)
- OFFICE OF FOREIGN ASSETS CONTROL RESTRICTIONS (OFAC) & OFAC CHECKS
- MAGNUSON-MOSS ACT
- IRS CASH-REPORTING RULE
- FTC WRITTEN WARRANTY RULE
- FTC TELEMARKETING SALES RULE (TSR) FTC SAFEGUARDS RULE
- NATIONAL LABOR RELATIONSBOARD UNIONIZATION RULES (NLRB RULES
- OSHA BLOOD-BORNE PATHOGENS RULE
- OSHA INJURY AND ILLNESS RECORDING AND REPORTING REQUIRMENTS
- SECTION 89 OF TAX REFORM ACT PROHIBITING DISCRIMINATION AGAINST LOWER-PAY EMPLOYEES IN THIER BENEFIT PACKS
- SECTION 179 EXPENINSING
- UNIFORMED SERVICES EMPLOYMENT AND REEMPLOYMENT RIGHTS ACT (USERRA)
- WORKER ADJUSTMENT AND RETRAINING NOTIFICATION ACT (WARN)
- CAN-SPAM: CONTROLLING THE ASSAULT OF NON-SOLICITED PRNOGRAPHY AND MARKETING ACT
- DRIVERS PRIVACY PROTECTION
- ELECTRONIC FUNDS TRANSFER ACT
- FTC PRIVACY RULE

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- FTC PRHIBITION AGAINST DECEPTIVE AND UNFAIR TRADE PRACTICES
- AMERICAN AUTOMOBILE LABELING ACT
- CORPORATE AVERAGE FUEL ECONOMY AND GREENHOUSE GASES RULES
- DIPLOMAT VEHICLE PURCHASES
- DOE/EPA GAS MILEAGE GUDE
- FEDERAL BANKRUPCY LAW
- FTC DOOR-TO-DOOR SALES RULE
- FTC GUIDELINES FOR FUE-MILEAGE ADVERTISING AND ALTERNATIVE-FUELED-VEHICLE ADVERTISING AND LABELING
- FTC USED CAR RULE
- GRAY-MARKET VEHICLES
- IRS TREATMENT OF SALESPERSON INCENTIVES
- LIFO (LAST-IN/FIRST-OUT) INVENTORY ACCOUNTING METHOD
- HEAVY-HIGHWAY-VEHICLE EXCISE TAX
- MOTOR VEHICLE TAX CREDITS
- MONRONEY STICKER PRICE LABELING LAW
- MOTOR VEHICLE TAX CREDITS
- NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION ALTERNATION AND TIRE-PLACARDING RULES
- NHTSA ODOMETER RULE
- NHTSA RECAL REGULATIONS
- NHTSA SAFETY BELT/AIRBAG DEACTIVATION
- NHTSA TIRE REGULATIONS
- SCHOOL VAN SALES
- UNIFORM CAPITALIZATION (UNICAP)
- DODD-FRANK FINANCIAL REFORM LAW
- EQUAL CREDIT OPPORTUNITY ACT (ECDA)
- FAIR CREDIT REPORTING ACT (FCRA)
- FAIR AND ACCURATE CREDIT TRANSACTIONS ACT OF 2003 (FACT)
- FTC CREDIT PRACTICES RULE

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- FTC HOLDER-IN-DUE-COURSE RULE
- GRAMM_LEACH-BLILEY ACT
- PRODUCER-OWNED REINSURANCE COMPANIES (PORCS) IRS RULES AND INTERPRETATIONS
- TRUTH IN LENDING AND CONSUMER LEASING ACTS
- CLEAN AIR ACT
- CLEAN WATER ACT
- DEPARTMENT OF TRANSPORTATION HAZORDOUS-MATERIALS-HANDLING PROCEDURES
- FTC USED PARTS GUIDE
- IRS CORE INVENTORY VALUATION
- LIFO/FIFO INVENTORY ACCOUNTING METHOD
- NHTSA TAMPERING RULES
- NHTSA TIRE RULES
- SHA ASBESTOS STANDARDS
- OSHA HAZARD COMMUNICATION STANDARD & THE RIGHT TO KNOW LAWS
- OSHA LOCK-OUT PROCEDURES
- OSHA WORKPLACE HEALTH AND SAFETY STANDARDS
- RESOURCE CONSERVATION AND RECOVERY ACT
- SAFE DRINKING WATER ACT
- SUPERFUND: THE COMPREHENSIVE ENVIRNMENTAL RESPONSE, COMPENSATION AND LIABILITY ACT
- UNICAP
- CLEAN AIR ACT
- EPA HAZARDOUS WASTE RULES
- OSHA HAZARD COMMUNICAION STANDARDS
- OSHA RESPIRATORY PROTECITON STANDARDS
- OSHA WORKPLACE HEALTH AND SAFETY STANDARDS
- VIN AND PARTS MARKING STANDARDS.

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